

### waste is wealth RE.DO





Creative Products Ideation

Fabric Waste

#### Household Waste

Food Waste



The French word 'Tisser' means to 'weave.' Tisser has supported 10,000+ artisans through producers groups across India



At Tisser we celebrate handmade, empower creators, connect consumers for sustainable growth of the sector

#### VALUES

People First Approach High Quality Environment Conscious



#### MISSION

- Harness power of handmade to generate sustainable livelihoods.
- Strengthen the handmade value chain with tech innovations.
- Support craft sector through transformative business model





8 DECENT WORK AND ECONOMIC GROWTH







GENDER EQUALITY

**10** REDUCED INEQUALITIES

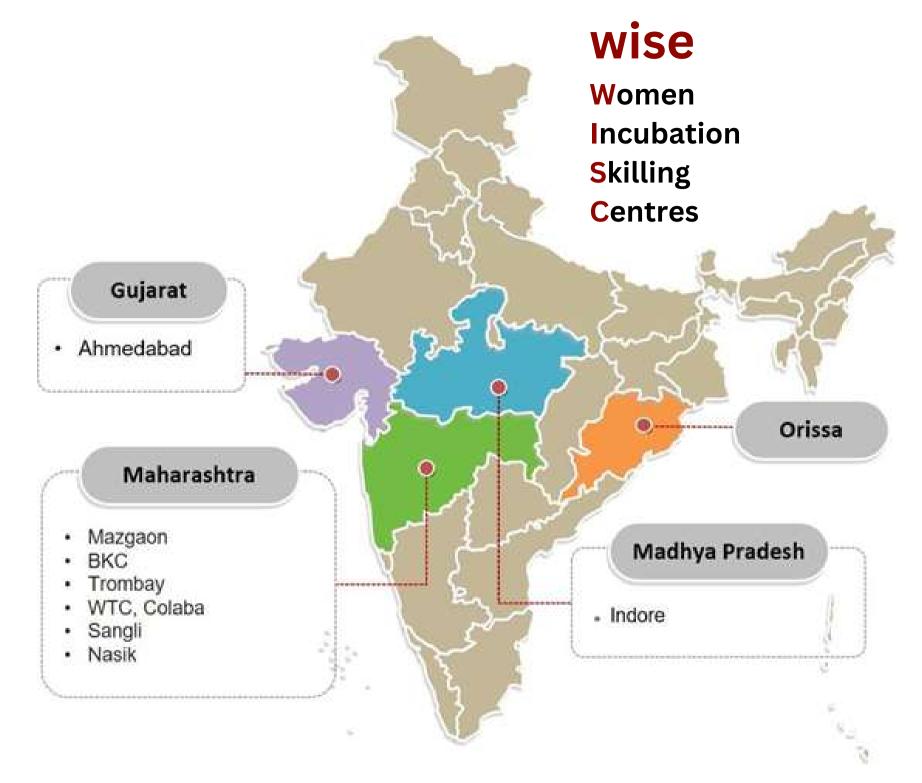


# waste to wealth ideation# women mobilisation;#Centre Infrastructure# Product design;

- # Sales & Marketing;
- # business development;
- # production management

#### - What does Tisser do? -

- End to End Value Chain Approach
- Regional Hubs for Outreach
- Design Interventions
- Product Diversification
- Consumer Awareness
- Tech Innovations & Platform Approach



- Supporting Women in creative sector through entrepreneurial ecosystem and streamline business processes
- Focus on providing marketing, sales & design support, product development, training and technology.



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Toys from fabric

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#### Mixed waste decor





#### Décor from waste

Accessories from waste

#### incubation :

- Nurture and grow women for new and small businesses.
- A business incubator to to offer startups and new ventures access to the resources they need, all under one roof.

#### skilling :

- Support women to learn marketable skills and connect with income opportunities.
- Entrepreneurial skill development for sustainable business.

#### entrepreneurship:

- Enhance the entrepreneurial knowledge and skills via structured programmes
- Increase the knowledge and skill of entrepreneurs





#### Growth Strategy :



- End to end enterprise development approach
- Joint brand creation
- Partnership mode with shared responsibility and revenue
- Empowering the center to fulfill orders for other clients also with mutual consultations.
- Total transparency in costing and revenue sharing
- Creating center as value chain partner with empowered capabilities
- Long-term partnerships for 1 3 years
- Generating sustainable livelihood and scaling.
- High quality products based on market research
- B2B and B2C both focus



#### Centre :

- Skilling :
  - Mobiles women
  - Sample production for cataloging
- Production :
  - Procure raw material
  - Production as per order
  - Dispatch and order management
- Costs :
  - Centre infrastructure
  - Centre management
  - Honorarium for designers and trainers
  - · Working capital for orders

#### Tisser :

- Product design & diversification
  - Designer inputs and skilling
  - Cataloging and photo-shoot
- Marketing and sales
  - Online presence on products
  - Participation in offline events
  - Brand partnerships.
  - Generating sustainable livelihood
- Enterprise development :
  - Creating production masters.
  - Centre managers
  - Supply Chain inputs



#### **Key activities:**

#### **Demand side interventions**



Establishing partnerships with like-minded platforms to promote fair-trade in goods



Deploying existing resources offered by superplatforms and third-party service companies and utilizing creative, low tech solutions to bridge the digital skills gap



Creating attractive product profiles that match the consumer demands



Strategising marketing and advertising

#### Supply side interventions



Providing handholding and guidance for the digital onboarding process



Establishing simplified communication mechanisms with customers and platforms



Resolving logistic challenges



Effective dissemination of information

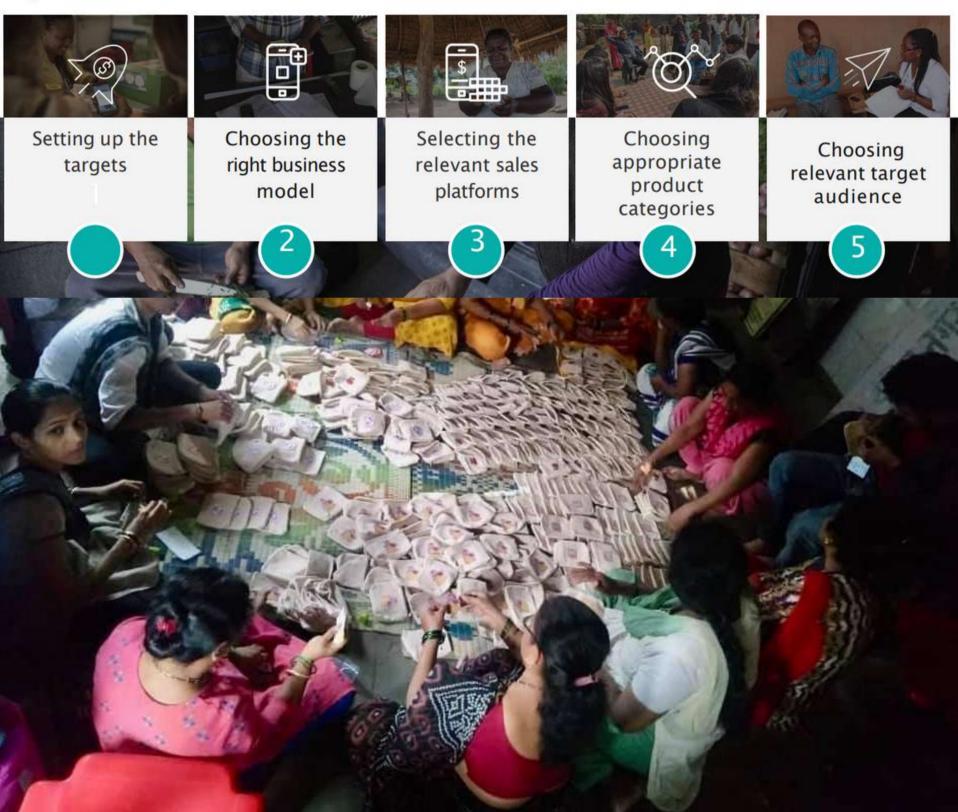


Increasing incomes

#### Strategy



Determining the overarching blueprint







# WE GENERATE SMILES









#### WE GENERATE LIVLIHOODS









# Let's take the leap

:: Prepared by ::





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